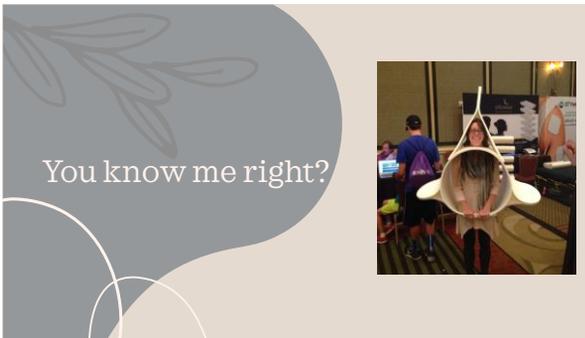
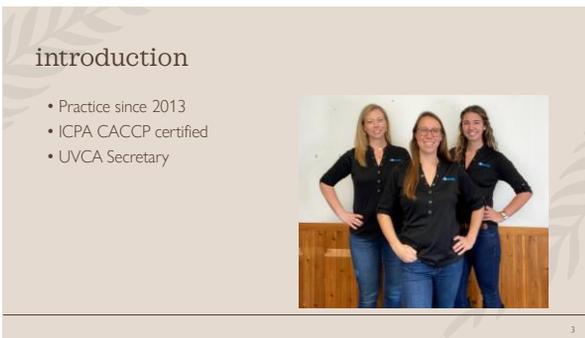




1



2



3

A slide with a light beige background. On the left, there is a circular graphic with a leafy branch. The title "Who are you trying to reach?" is centered. Below it, a list of categories is shown: Sports, Nutrition, Pregnancy, and Geriatrics. The slide is decorated with abstract shapes in shades of green and red.

Who are you trying to reach?

- Sports
- Nutrition
- Pregnancy
- Geriatrics

4

A slide with a light beige background and abstract red and white shapes. The title "Steps" is at the top left. Below it is a bulleted list of seven steps. A small number "5" is in the bottom right corner.

Steps

- Identify your patients and their providers
- Create a letter/form to easily send to providers with updates review list of patients quarterly
- Create a list of providers you want to connect with (google then spreadsheet the list) or you can purchase lists
- Send a letter of introduction with brochures
- Follow up with gift baskets/cookies with your cards
- Repeat yearly in varying aspects not a full letter of intro but to new providers and bring baskets to offices

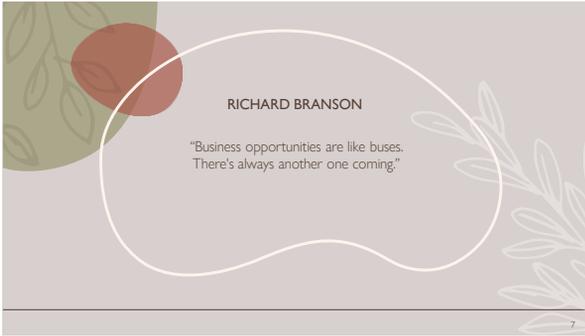
5

A slide with a light beige background and abstract white and red shapes. The title "Tracking" is at the top left. Below it is a single bullet point. A small number "6" is in the bottom right corner.

Tracking

- Are you asking How did you hear about us?

6



7



8



9



10
